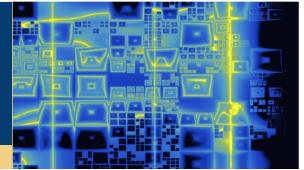


Community Medical Centers System Evaluation and Selection Services



STRATEGIC POSITIONING FOR HEALTHCARE IT SUCCESS

Peer Consulting is pleased to offer a program specially tailored to help your community medical center's executive team develop a healthcare IT selection strategy that advances your mission for the communities you serve. Our services can also assist with your organization's adoption of technology and the advancement of its objectives through cultural change management, process improvement and leveraging IT to improve performance. With years of experience in helping community medical centers select, implement and transform the use of EHR technology, Peer Consulting is uniquely positioned to add value, simplification and clarity to your EHR evaluation and selection process.

HEALTHCARE IT CHOICES SET THE FOUNDATION FOR YOUR ORGANIZATION'S FUTURE

Peer Consulting has extensive experience in assisting a wide range of healthcare organizations successfully select and deploy healthcare IT, manage change and realize crucial opportunities in patient care and operational performance.

STRATEGY AND ACTION THAT FIT YOUR VISION AND CULTURE

Together, we outline the technology-driven changes that can most effectively benefit patient care, strengthen operations, and optimize the revenue cycle. Your tailored plan will address your organization's culture, industry best practices, and evolving federal standards.

SYSTEM EVALUATION AND SELECTION

The foundation of a successful system selection begins with a clear understanding and articulation of strategic and operational business goals.

- Ensure that all stakeholders are represented in the selection process
- Develop champions across departments and disciplines
- Manage vendor and product assessments and contract negotiations, delivering a balanced contract that supports operational requirements



Our system evaluation and selection services include:

Strategic and Operational Planning

- Ensure that your clinical IT strategy supports evolving federal standards along with your culture and values, while reflecting clinical and operational best practices
- Develop coordinated stakeholder teams (executive, IT, operations, clinical and others) to lead your initiatives
- Create an enterprise-wide healthcare IT plan

Strategic Project Leadership

- Serve as executive project advisor, sharing product knowledge, process knowledge and leadership expertise throughout the selection, while keeping the process on time, on task, and on budget
- Promote clear communication between operations and the IT team
- Act as an intermediary with your software suppliers to assure appropriate levels of support

From the earliest stages of planning through final implementation, Peer Consulting works seamlessly with your leadership, project team and end-user community enabling you to realize the full potential and true value of your investment in healthcare information technology.



PEER CONSULTING



Bringing together your stakeholders, Peer Consulting partners with you to prepare a strategic technology plan that helps you move from your current state to your vision for the future.

System Adoption Planning

- Assess system adoption maturity, plan technology, workflow and organizational changes then create and execute adoption program
- Support key performance indicator measurement and benchmarking. Identify, select and measure management metrics that are used to demonstrate project success and performance improvement pre- and post-implementation.
- Charter, launch and coach a team of clinician champions — active in every phase of your technology selection and adoption
- Create a knowledge management strategy and team to address ongoing use of evidence-based guidelines
- Collaborate with your team to effectively redesign workflow, preparing for workflow changes and executing change management initiatives across the organization

Our Tailored Selection Approach

- **Formation of selection teams** - Ideal composition includes stakeholders representing executive, clinical, revenue cycle, IT and critically related operational functions
- **Assessment / Requirements definition** - Current situation vs. future state design
- **Vendor pre-qualification (RFI)** - Qualify potential solutions to attain future state
- **Solution evaluation (RFP)** - Align future state requirements with the optimal EHR solution
- **Contract negotiations** - Safeguard your interests and maximize your investment
- **Pre-implementation preparation** - Assess implementation effort and timeline

A COLLABORATIVE EFFORT

A shared vision and positive working relationships between all stakeholders are vital to successful adoption of any technology effort. At Peer Consulting, we promote collaboration and communication within your IT team along with clinicians, department leaders, executives and the end-user community. We also pay special attention to the cultural and organizational differences between clients and vendors to ensure smooth interaction throughout the selection process.

Peer Consulting. Shared experience.

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